



Incentive Destination  
**ECUADOR**

*Ecuador at your reach... with SAT, your DMC in South America!*

# ECUADOR – Land of fascinating Andes and Nature

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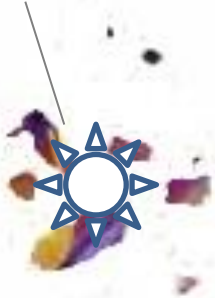
- With its tropical climate and varied terrain, Ecuador is a country of abundant biodiversity
- ✦ Mysterious caves, Andean peaks, tropical rainforests, an avenue of volcanoes, and the unique Galapagos Islands
- ✦ Unique ziczac train ride on Tren Cruceros from Quito high in the andes to Guayaquil on the Pacific Coast
- ✦ Exotic fruits, fresh seafood, 25.000 species of plants, a wide range of handicrafts, indigenous markets and pre-columbian ruins

**BEST TRAVEL SEASON: ALL YEAR ROUND**



# ECUADOR - REGIONAL EXPERIENCES

GALAPAGOS ISLANDS



CLOUD FOREST

OTAVALO

THE AMAZON REGION

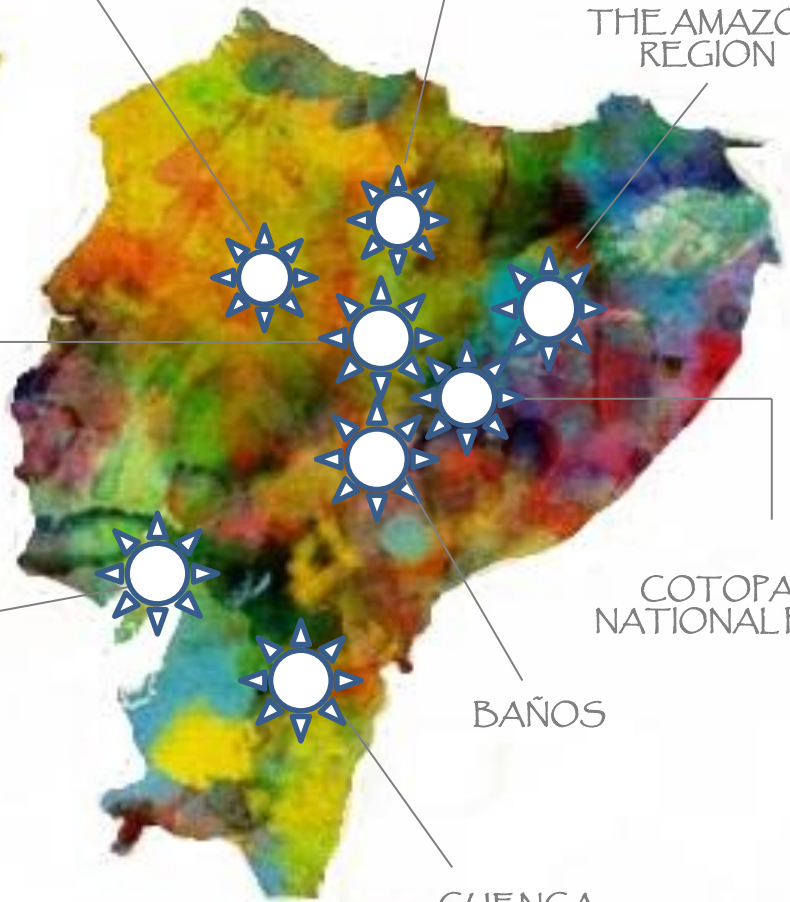
QUITO

THE COAST -  
GUAYAQUIL

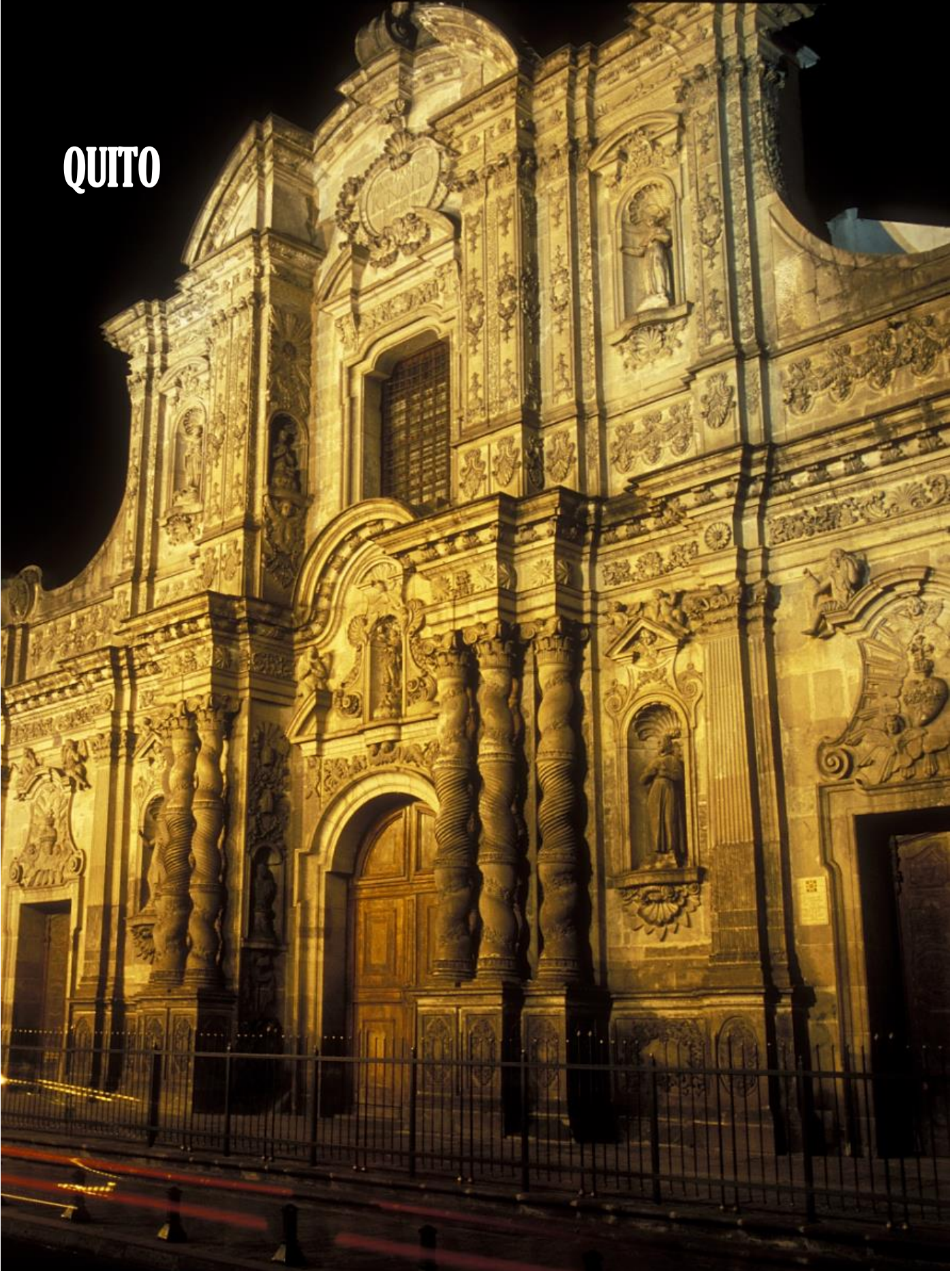
COTOPAXI  
NATIONAL PARK

BAÑOS

CUENCA



QUITO



# QUITO – CITY OF MONASTERIES

- ✦ Surrounded by snowcapped mountains
- ✦ Known for its treasures of Colonial churches, monasteries, paintings, sculptures and carvings
- ✦ The old town is recognized by the UNESCO as a World Cultural Heritage
- ✦ Highest situated capital in the world

## ACTIVITIES & EXPERIENCES:

- ✦ Visit the Equator monument “Mitad del Mundo” (“The Middle of the World”)
- ✦ Go through the colorful craftmarket in Otavalo
- ✦ Visit the churches and monasteries





Virgen de Panecillo



Plaza San Francisco

## CITY EXPLORATIONS: HIGHLIGHTS OF QUITO

Explore the city of monasteries at “the middle of the world”



San Francisco Monastery



Mitad del Mundo



Basilica del Voto Nacional



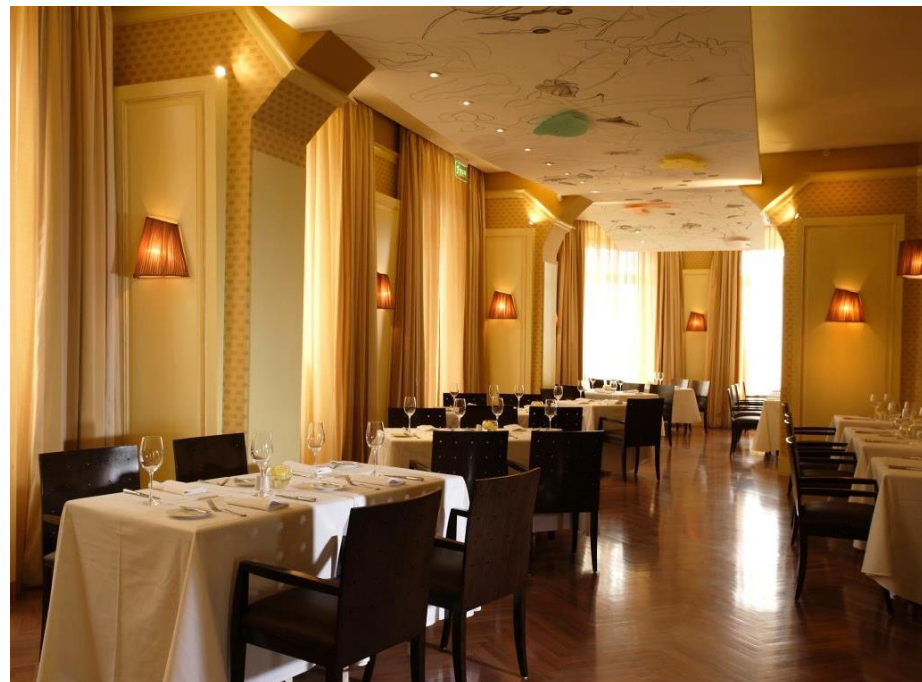
## **HOTELS: HOTEL PLAZA GRANDE**

COLONIAL ELEGANCE & BELLE EPOQUE  
REFLECTS THIS FIRST CLASS HOTEL LOCATED  
IN THE MAIN PLAZA OF THE HISTORIC CENTER.

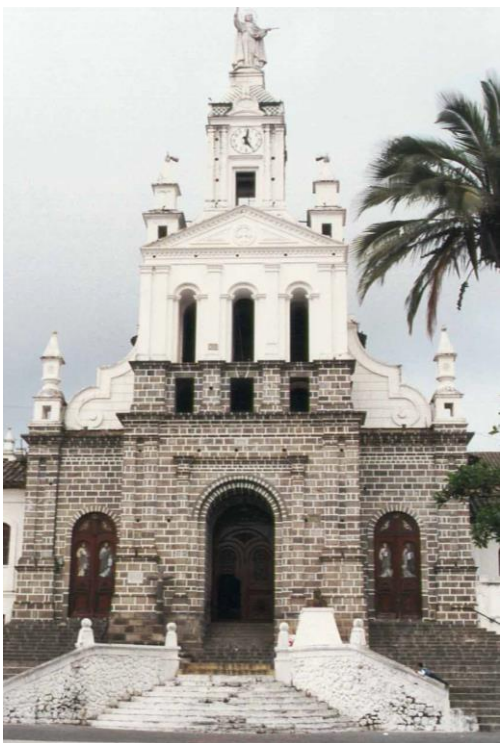


# HOTELS: HOTEL CASA GANGOTENA

CONTEMPORARY DESIGN, ANTIQUE  
FURNITURE AND MODERN TECHNOLOGIES  
UNITED IN A HISTORIC, FRESH RESTORED  
COLONIAL HOUSE







Cotacachi Church



Laguna de Cuicocha

## DISCOVER THE SURROUNDING OF QUITO: **OTAVALO**

Visit the handicraft market of Otavalo and enjoy the lovely townscape !

Don't miss the wonderful view over the Cuicocha Lagoon.



Indigenous market



Otavaleñas at the market



## **HOTELS: HOSTERÍA LA MIRAGE**

ONLY 10 MINUTES AWAY FROM OTAVALO IN THE HILLS OF THE PICTURESQUE ANDES. IT IMPRESSES WITH STYLISH FURNITURE, LUXURIOUS REGIONAL & EUROPEAN DECORATION.





## TREKKING THROUGH: COTOPAXI NATIONAL PARK

Get active and explore the Cotopaxi National Park by feet! Admire the beautiful landscapes on your way as well as the view over the surrounding cities in the foothills of this volcano.





## PROCEED WITH: **TREN CRUCERO**

Go ahead from Quito to Cuenca with this special train. Make stopovers in Baños, Riobamba & Cuenca. Visit also small places on your way to experience the traditions and culture very closely.



# BAÑOS

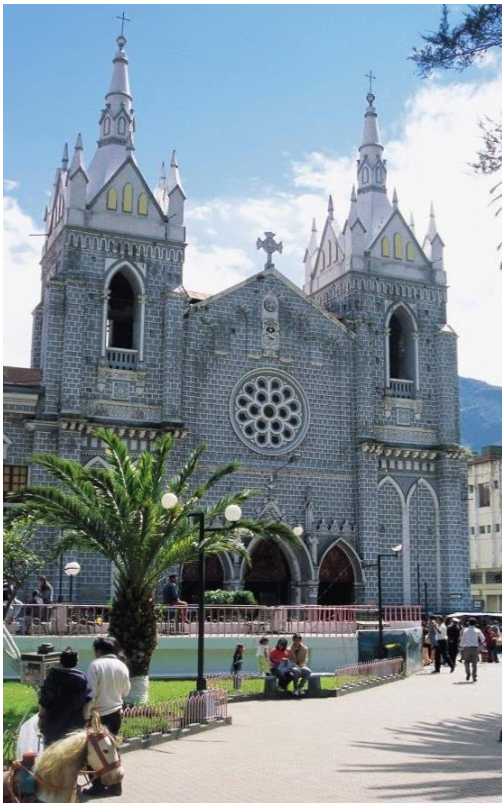




## EXPLORE: BAÑOS DE AGUAS SANTAS

### NATURE AND ARTS

Baños also called “baths of the sacred waters” is located in the foothills of the very active volcano Tungurahua. It is not only known for its pleasant climate and the hot sulphurous thermal springs, it’s also an important place for pilgrimage.





## GET ACTIVE: ACTION OR RELAXING

FIND OUT YOUR FAVOURITE ATTRACTION

Try the different possible activities like rafting, trekking, cable car driving or relax and enjoy at one of the many hot springs they are offering!





## **HOTELS: LUNA RUNTUN**

THE ROMANTIC HOTEL IS LOCATED ABOVE THE CHARMING TOWN OF BAÑOS ON THE ORIENTAL FLANK OF THE ACTIVE TUNGURAHUA VOLCANO WITH A WONDERFUL VIEW ON THE “AVENUE OF THE VOLCANOES”







CUENCA

# CUENCA

- ✈ 3rd largest city of Ecuador
- ✈ Famous for its colonial buildings & historic churches
- ✈ The historic center is an UNESCO World Heritage site
- ✈ City center with many craft traditions, like ceramics, metallwork and panama hats

## ACTIVITIES & EXPERIENCES:

- ✈ Visit the Panama hat factory
- ✈ Admire the Inca complex “Ingapirca”, 2 hours outside of Cuenca





## CITY EXPLORATION: CUENCA

Explore the colonial buildings and churches for which Cuenca is known and don't miss a visit to the ancient *Incapirca* and the Panama hat factory!





## **HOTELS: MANSION ALCAZAR**

THE LUXURY BOUTIQUE HOTEL IS LOCATED IN THE HEART OF CUENCA, WITHIN WALKING DISTANCE TO THE MAIN PLAZA.

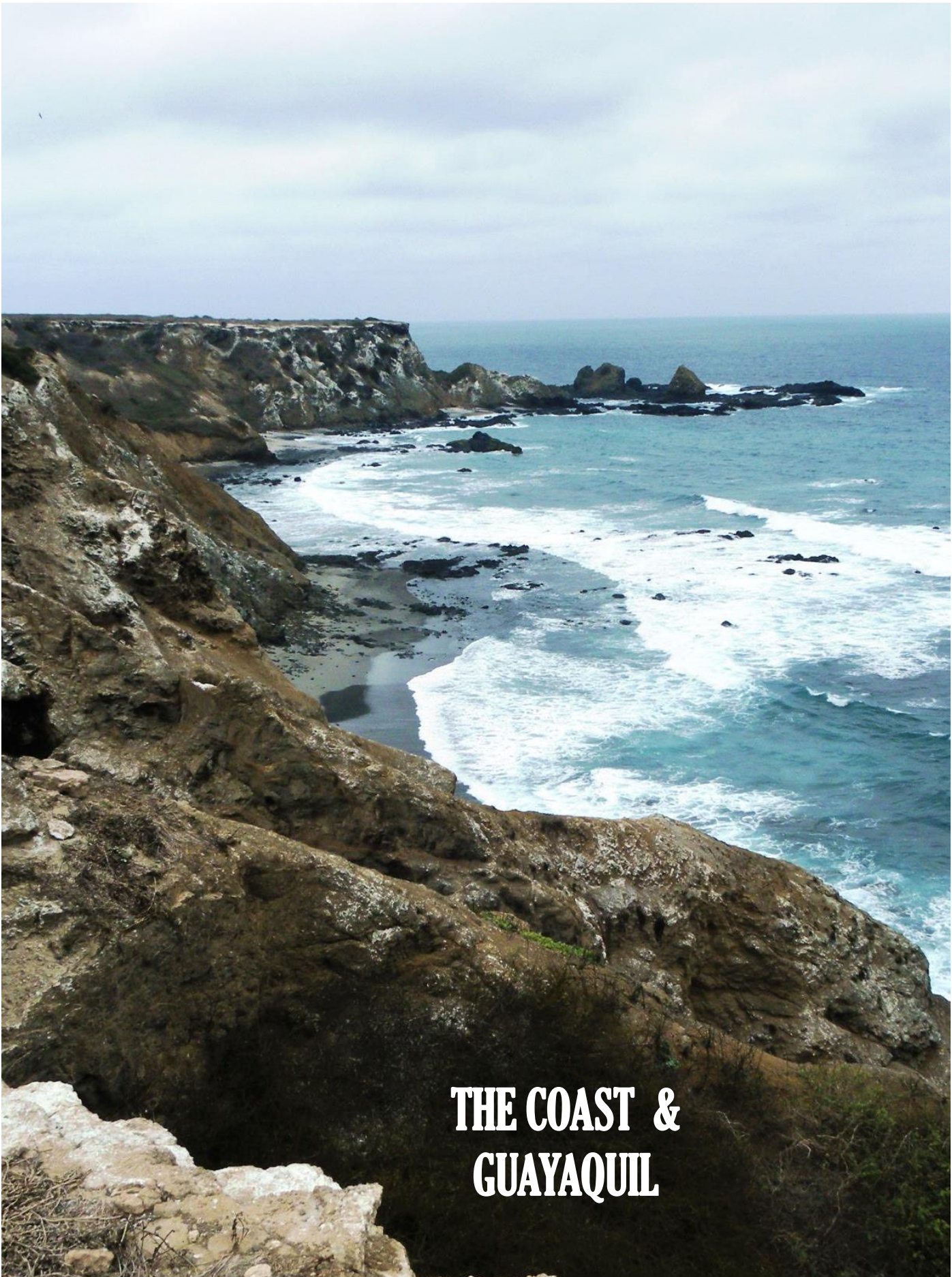




## **HOTELS: ORO VERDE CUENCA**

THE HOTEL IS SITUATED IN THE HISTORIC CENTER OF CUENCA WITH A MIXTURE OF MODERNITY AND HARMONY.





**THE COAST &  
GUAYAQUIL**

# THE COAST & GUAYAQUIL

- ✧ Beautiful and unspoiled white sand beaches
- ✧ Banana, coffee & cacao plantations
- ✧ Guayaquil, Ecuador's largest city
- ✧ Guayaquil's port is the most important of transshipment on the South American Pacific Coast

## ACTIVITIES & EXPERIENCES:

- ✧ Sports fishing, sailing, surfing, whale watching
- ✧ Explore the center of Guayaquil
- ✧ Coastal Hacienda Tour





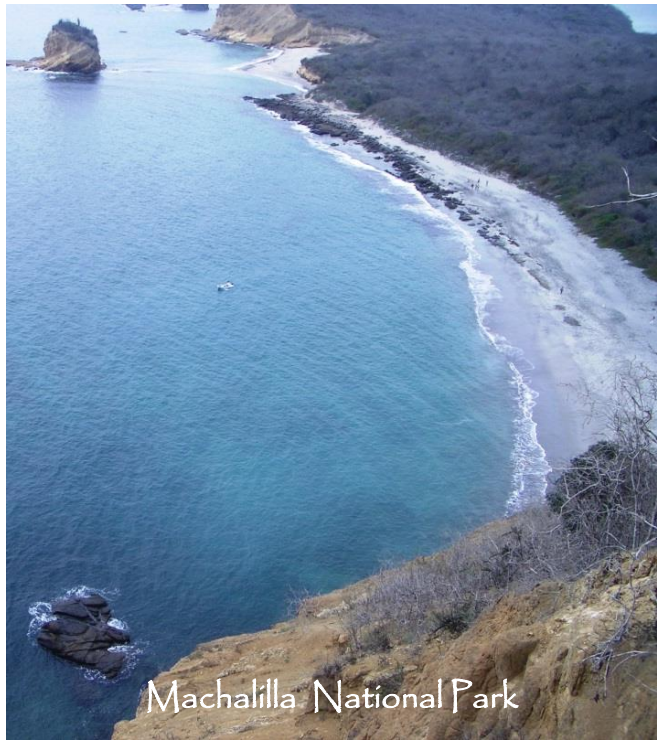
## CITY EXPLORATIONS: **GUAYAQUIL**

COASTAL ATMOSPHERE AND MODERN CITY

Discover the bustling city center, the picturesque barrio of Las Peñas with its beautiful wooden houses and enjoy the panoramic view from the hill of Santa Ana with a cocktail in your hand.







Machalilla National Park



Mompiche

## THE COAST: BEACHES & LOWLAND

Ecuador's coast has beautiful lush green mangrove forests, a jungle, crystal clear waters, white sandy beaches and many vintage fishing villages. Visit the Machalilla National Park, the beautiful beach of Mompiche and coffee & banana plantations in the coastal lowland.



Coastal lowland

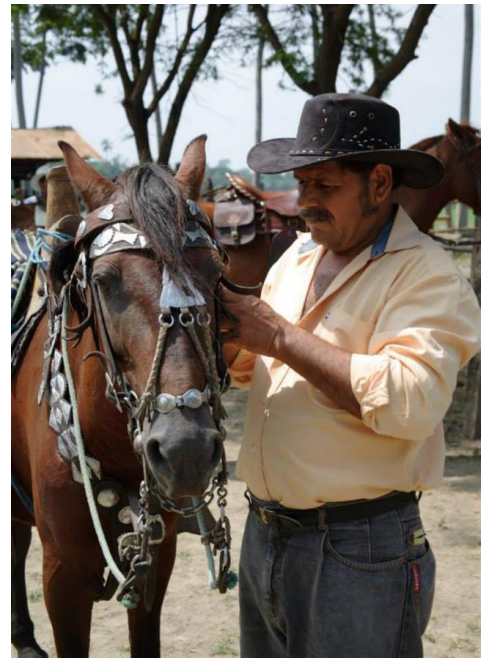


## GET TO KNOW: **SAN LORENZO & PUERTO LOPEZ**

### SUFFOCATING HEAT & TROPICAL BEATS

Experience the life at Ecuador's coast and enjoy the pure nature in the surrounding. Whale-watching from mid-June till October is famous in Puerto Lopez, a small fishing village in the Machalilla National Park or water sports in San Lorenzo with one of the most important and crowded beaches near Manta.





## ONE DAY IN COLIMAS: **HACIENDA ROSA HERMINIA**

EXPERIENCE THE FARMLIFE IN ECUADOR

Make a full day excursion to this hacienda and gain a first impression of the hacienda life. Have a closer look at one of the cacao plantations, get to know more about harvesting and try the specialty of cooked banana and cheese!

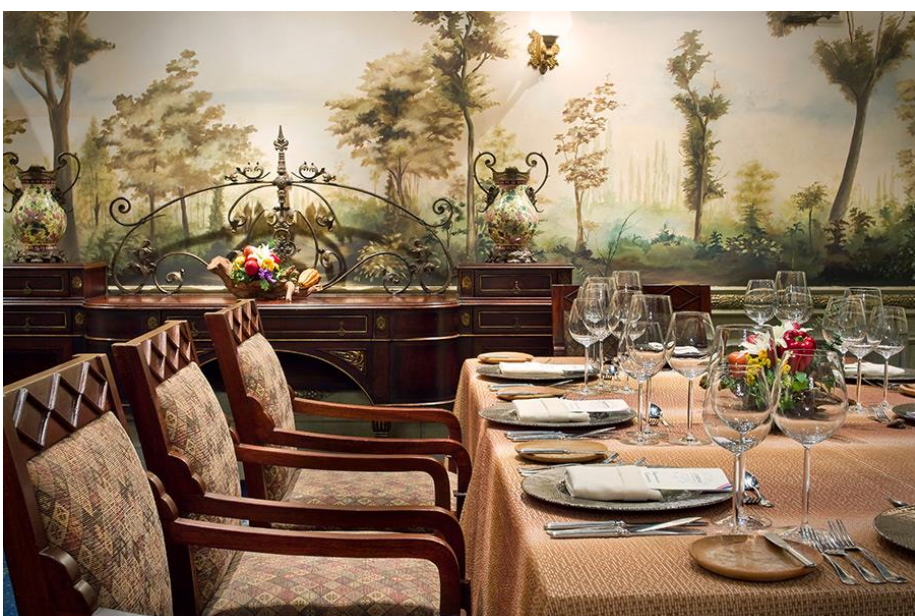
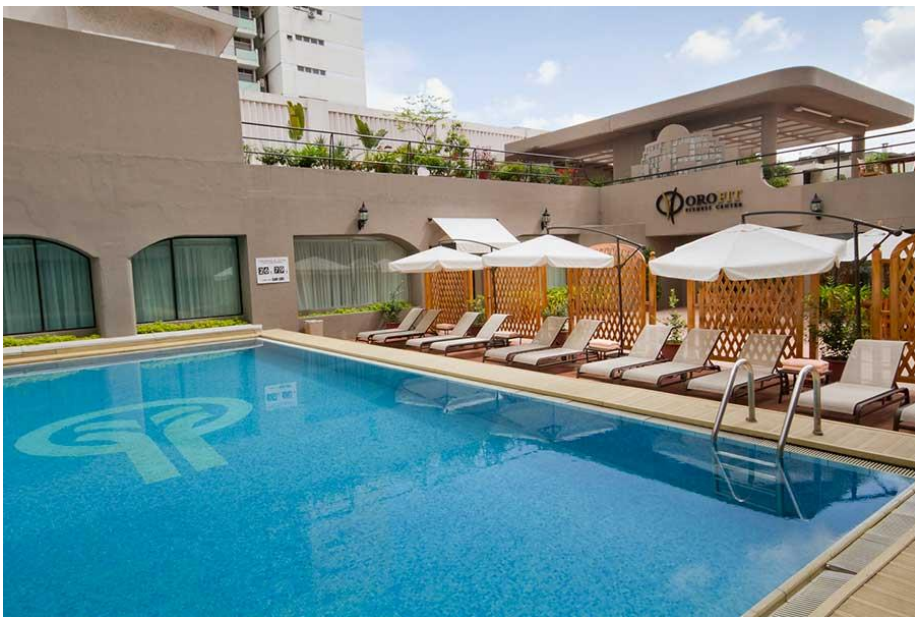




## **HOTELS: HILTON COLON GUAYAQUIL**

HILTON COLON GUAYAQUIL HAS A CONVENIENT CITY CENTER LOCATION WITH ALL THE FACILITIES OF A RESORT HOTEL.

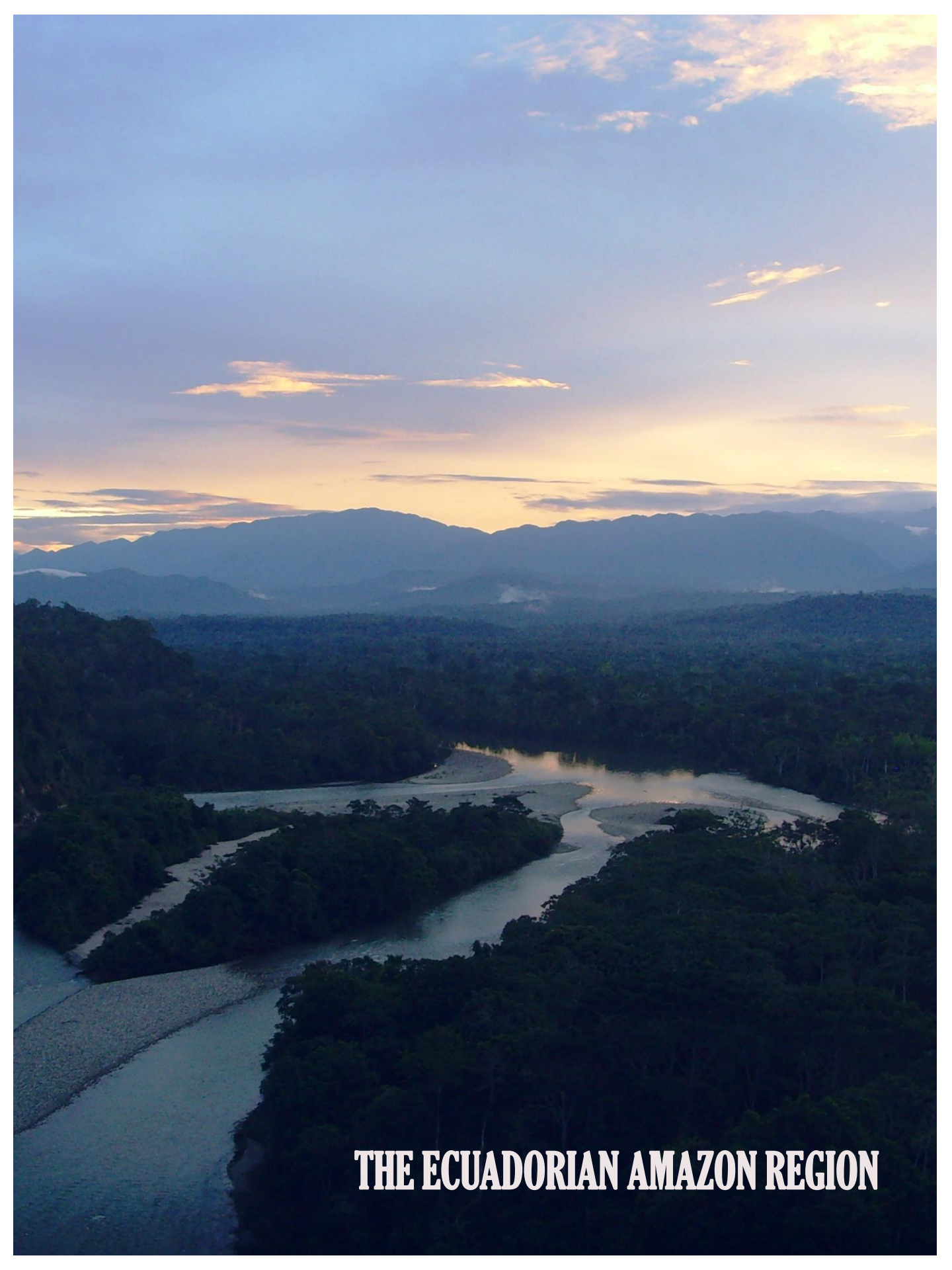




## HOTELS:

# ORO VERDE GUAYAQUIL

THE HOTEL IS  
SITUATED  
5 MINUTES FROM  
THE HISTORIC  
CENTRE  
OVERLOOKING  
THE RIVER  
TOME BAMBÁ.



# THE ECUADORIAN AMAZON REGION

# AMAZON REGION

- ✦ Located in the east of Ecuador
- ✦ Covers half of the country's total area
- ✦ Home to a number of indigenous communities
- ✦ Houses one of the largest biodiversity of the world

## ACTIVITIES & EXPERIENCES:

- ✦ Explore the wildlife at the Amazon
- ✦ River rafting
- ✦ Piranha fishing
- ✦ Tubing
- ✦ Get to know the locals
- ✦ Animal watching



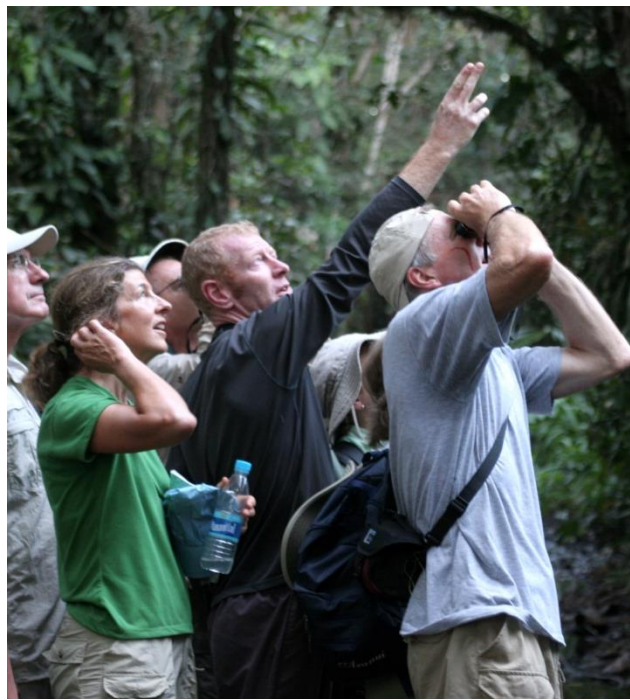


## AMAZON EXPLORATIONS: **ACTIVITIES & PLEASURE**

A GREAT ADVENTURE YOU SHOULD NOT MISS  
Go rafting, tubing or make a boat tour, enjoy the sunset and listen to the sound of the amazon by night, try traditional tasty food from the region with fresh ingredients.







## DISCOVER THE AMAZON: **EXCURSIONS & NATURE**

Make excursions like bird watching, visit parrot clay licks, go on a canopy walkway, hike along primary forest to discover the forest interior, visit different communities and enjoy the Flora & Fauna on the way.





**AMAZING AMAZON DIVERSITY: FLORA & FAUNA**





## **LODGES: ARCOIRIS JUNGLE LODGE**

LOCATED ON THE BANKS OF RIVER NAPO THE RESORT TRIES TO KEEP THE ATMOSPHERE OF A VIRGIN FOREST, THE PEACE OF THE JUNGLE AND UNTOUCHED NATURE

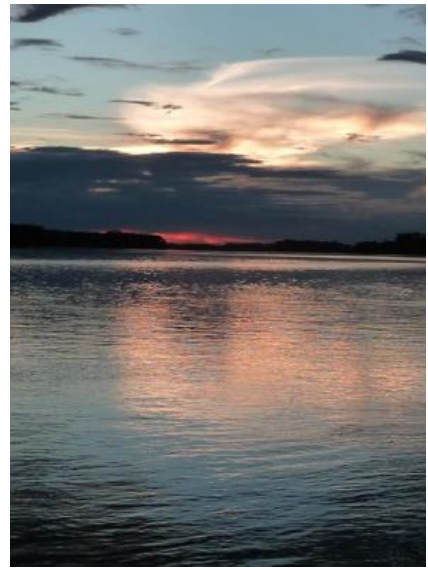




## LODGES: SACHA LODGE

Sacha Lodge is found within a 5000-acre private ecological reserve in Ecuador's Amazon region, an accessible yet pristine rainforest sanctuary. The lodging at Sacha was carefully designed to offer comfort to the traveler and preserve the environment and rainforest ambience.





## **HOTELS: NAPO WILDLIFE CENTER**

THE GREATEST AND ULTIMATE ALTERNATIVE LUXURY ECO-HOTEL; THIS ECO TOURISM PROJECT INCLUDES A BIG AREA OF THE MOST PRISTINE AMAZON RAIN FOREST WITHIN THE YASUNI NATIONAL PARK.





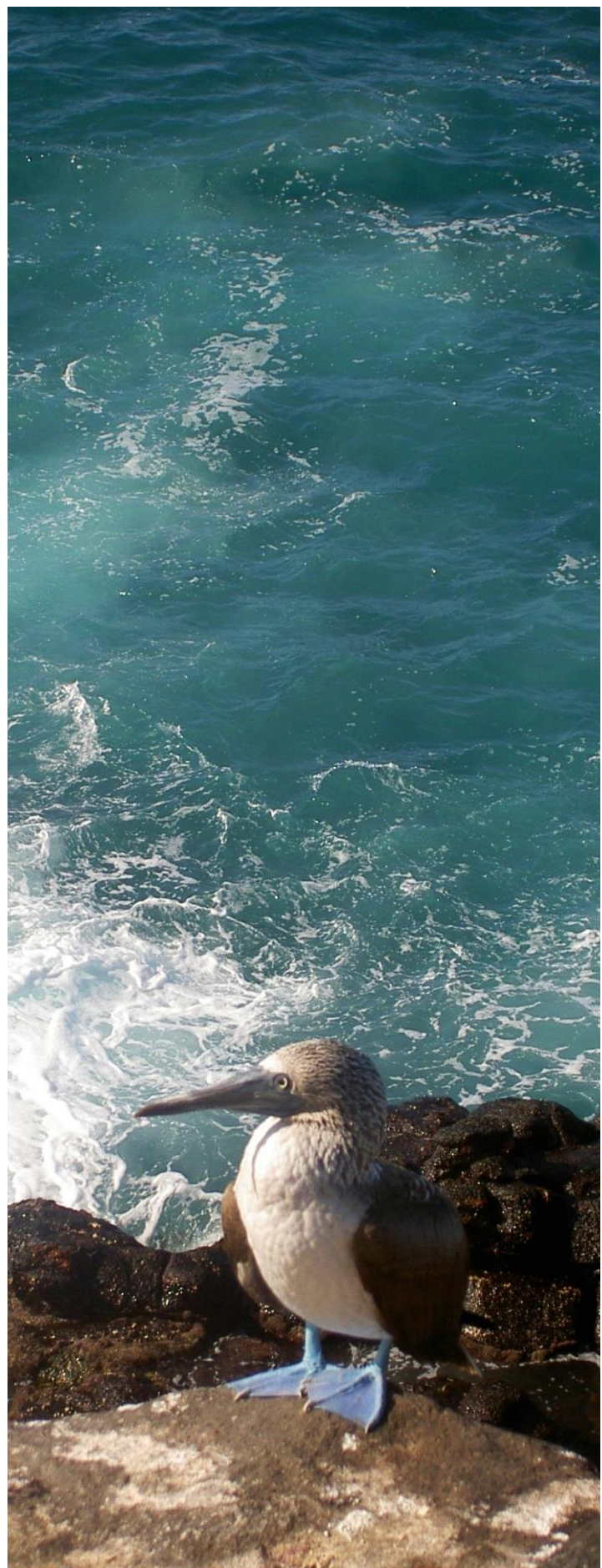
# **GALAPAGOS ISLANDS**

# GALAPAGOS ISLANDS – LAST PARADISE OF THE WORLD

- ✦ An archipelago of volcanic islands around 1000km to the Ecuadorian coast
- ✦ Biodiversity with endemic species of flora & fauna
- ✦ Only 4 of the islands are inhabited
- ✦ Islands are recognized as an UNESCO World Nature Heritage

## ACTIVITIES & EXPERIENCES:

- ✦ Beautiful beaches
- ✦ Animal watching – they are not fearing humans
- ✦ The archipelago can be discovered during a 6-day Island-Hopping-Program





## ON THE TRAILS OF CHARLES DARWIN: GALAPAGOS UNUSUAL ANIMAL LIFE

The isolated group of volcanic islands is a melting pot of marine species. Giant tortoises, sea lions, penguins, marine iguanas and the many different subspecies of mockingbirds and finches can all be seen and approached.







## GALAPAGOS EXPLORATION: **LANDSCAPES & PLANTS**

Admire the breath-taking landscapes and flora of the different islands, like huge cacti and endemic trees. Enjoy swimming at one of the many white-sand beaches and sense the virginity of this unique “showcase of the evolution”.





## **HOTELS: FINCH BAY ECO HOTEL**

SITUATED ONLY STEPS FROM THE BEACH IN A SECLUDED LOCATION. IT IS SURROUNDED COMPLETELY BY NATURE AND OFFERS A BIG VARIETY OF ACTIVITIES LIKE KAYAKING OR SNORKELING AND DAILY YACHT EXCURSIONS!





## **HOTELS: ROYAL PALM HOTEL**

THE HOTEL IS A UNIQUE SECLUDED HIDE-A-WAY NESTLED IN THE LUSH HIGHLANDS OF SANTA CRUZ ISLAND. DESIGNED AND CRAFTED TO COMPLEMENT OUR NATURAL ENVIRONMENT, THE HOTEL OFFERS A SPACIOUS AND EXCLUSIVE PARADISE.



## ECUADORIAN HIGHLAND

In Quito, also known as “city of monasteries” the program begins with a sightseeing tour, including one of the oldest streets “La Ronda”. Your guide will take you for a walk through the culturally diverse history of Quito: the Government, the Bishops Palace and the Cathedral. Enjoy a stunning view over the city from a viewpoint. Otavalo is famous for its handicraft market and its central square “Plaza de los Ponchos”. Back in Quito you will visit the Cotopaxi National Park and experience an Andean Rodeo, a rare show that represents a unique legacy of the region. Enjoy a typical BBQ at a hacienda before you return to Quito. *Program of 5 days.*

## QUITO SURROUNDINGS & AMAZON REGION

Enjoy the view of the snowcapped mountains around Ecuador’s capital, which is known for its treasures of Colonial churches, monasteries, paintings and sculptures. Do a sightseeing tour and visit the Equatorial Line Monument “Middle of the World”. In Otavalo the famous handicraft market takes place. Visit also the small Andean village Papallacta with its “Termas de Papallacta”. Enjoy the warm and odourless thermal water. Go to an amazing parrot clay lick in the Amazon region by boat and visit the Interpretation Center “Kuri Muyu” where you will learn about the Kichwa culture, crafts and traditions. Explore the rivers of the rain forest on small canoes and listen to the sounds of nature at its purest. Passing the Avenues of the Volcanoes you will come to Baños, where beautiful waterfalls can be observed in the near.

*Program of 11 days.*

## AMAZON & GALAPAGOS ISLANDS

Enjoy a Jeep Tour to the Cotopaxi volcano and hike to the glacier. Downhill to the valley you will ride by mountain bike. Dressed like a original “Chagra” you can explore the surroundings of a hacienda on horseback. In Coca in the Amazon region you will start a canoe ride along the Napo River and visit the best and easy accessed parrot clay licks. Hike along a forest trail to visit the Kichwa community and afterwards enjoy the view over the rain forest from the Canopy Tower. Don’t miss to visit the Equatorial Line Monument “Mitad del Mundo” back in Quito. From there go to the Galapagos Islands and enjoy a cruise on a sportive yacht or on a luxury cruise liner through the Galapagos Archipelago. Follow the footprints of Charles Darwin on a cruise ship and observe the huge variety of different animals like seals, penguins and giant turtles.

*Program of 10 days.*

# SOUVENIRS & GIFTS

HANDICRAFTS,  
CARPETS; HAND-  
KNITTED CLOTHES;  
CERAMICS; PANAMA  
HATS & JEWELLERY  
IN GOLD & SILVER



*South American Tours, DMC, will design a unique, exciting group or incentive program for you! In business for over 40 years and under European management, we have offices in Argentina, Brazil, Chile, Colombia, Ecuador, Peru and Uruguay. Our team has years of experience and expert product knowledge of the continent.*

*Andean mountains, Amazonian rainforests, colonial towns, Inca ruins, Patagonian glaciers, alluring beaches, volcanic islands, tantalizing tango, rolling vineyards, non-stop night life – the magic of South America is an exciting background for Your Group Adventure!*

*Discover how we will create a visually rich, harmonious and engaging group adventure – a “once in a lifetime” experience and a true reward! Just a few ideas of what we can do for you...*

*\*Inspiring themed events and activities - entertainment, decor \*Complete tours, programs and itineraries for any of our 7 countries \*Hotel/Resort recommendation \*Team building activities \*Tours, dinners, events in exquisite natural, historical and cultural settings \*Meet & greet/transfers (of course) \*Specialized tours - wine & gastronomy, Patagonia adventures, Bariloche Lake Crossings, Iguazu falls, Inca civilization, Galapagos Island, Amazon river cruises and more...*

*Ecuador at your reach... with SAT, your DMC in South America!*

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SAT Ecuador Office: [ecuador@southamericantours.com](mailto:ecuador@southamericantours.com)**

