




South American Tours

Destination Management



 SAT Global Sales Office



MEET SAT

- ✦ SAT is a leading DMC in South America.
- ✦ SAT has fully-owned incoming offices in Argentina, Brazil, Chile, Ecuador, Peru, Colombia & Uruguay.
- ✦ SAT offers its journeys exclusively to the travel trade (B2B).

In numbers

- ✦ 46 years of history - operating since 1973
- ✦ 113 full time employees in 11 offices
- ✦ 10 operating offices in Buenos Aires, Rio de Janeiro, Santiago, Quito, Galapagos, Lima, Cusco, Bogotá, Cartagena & Montevideo
- ✦ 1 sales support office for Europe
- ✦ 1 USD account for all payments – centralized invoicing

Why us?

- ✦ We are a team of experienced industry professionals – a melting pot of international staff and passionate locals that know their destinations by heart, and at the same time are very familiar with international needs.
- ✦ We create unique hand-crafted travel experiences throughout South America for groups and for the individual traveler. Our journeys are built from scratch to fit your individual requirements and budget.



OUR JOURNEYS



✦ SAT Classics

Our top selling journeys, stopping by the most iconic places of a destination.

✦ SAT Explorer

An in-depth discovery of each destination's culture, off-the-beaten-path locations and unique facets.

✦ SAT Theme Tours

Focus on culinary experiences, photography, music & arts, yoga and more.

✦ SAT Premium

Highly personalized service and pure indulgence with exclusive accommodation.

✦ SAT Boutique

Immersive travel experiences that surprise with that certain something.

✦ SAT Romantic Escapes

A couple's most treasured time together.

✦ SAT Outdoors

Wildlife, safari, hiking, trekking, biking, horseback riding and more!

✦ SAT Educational Travel

Student tours that combine exciting explorations and fun learning activities.

✦ SAT Sustainable

Pure & nature based encounters with the countries and their inhabitants.

✦ SAT Women Travel

Delightful journeys inspired by women.

✦ SAT Incentives

One-of-a-kind travel experiences with WOW factor and fun activities that motivate and reward your team.

✦ SAT Cruises & Cruise Handling

Amazon, Patagonia & Galapagos Cruises. Shore excursions for cruise liners in all South America.

✦ SAT Seat-in-coach Tours

Fixed departures guaranteed from 2 pax, more than 25 different itineraries.



THE SAT FAMILY



Federico Bükler
Owner / CEO



Diana Spehn
GM SAT Peru



Tania Hundertmark
GM SAT Brazil



Christina Herbst
GM SAT Argentina
& SAT Uruguay



Cristina Cáceres
GM SAT Chile



Naylan Zurita
GM SAT Ecuador



Angela Ovalle
GM SAT Colombia



Jutta Zenner
Director of
Sales & Marketing



Andrea Berghäuser
Senior Manager
Product & Sales
Global Sales Office



Kim Melanie Lonny
Manager
Product & Sales
Global Sales Office



Katja Wilhelm
Manager
Product & Marketing
Global Sales Office



SOCIAL RESPONSIBILITY

Our commitment:

- ✦ conduct our business fairly and ethically
- ✦ help to preserve the cultural and historical heritage of local communities
- ✦ create working conditions that are beneficial for everyone
- ✦ using the Earth's natural resources responsibly and protect the environment
- ✦ protect our clients' image and safety



Inbound Tour Operator certified as meeting the Rainforest Alliance sustainable tourism standard



Signatory of WTTC's Declaration on Illegal Wildlife Trade



Member of The Code of Conduct for the Protection of Children from Sexual Exploitation in Travel and Tourism



Our local projects:

- ✦ APROPDIS, Argentina
Association for the promotion of people with a disability
- ✦ Fundación Aliñambi, Ecuador
a safe home, affection and education for 36 children
- ✦ Ecosphere+, Peru
global solutions to combat climate change



ARGENTINA – Land of Natural Wonders, Tango & Wine



South American Tours de Argentina

3 de Febrero 2823, 6th Floor,
C1429BFA Buenos Aires,
Argentina

Phone: +54 11 47 80 10 37

E-Mail: product.argentina@southamericantours.com

- ✧ Jagging glaciers vs. waterfalls & salt flats
- ✧ Hill of seven colors in the north-west
- ✧ Penguins, whales and sea lions on Valdés
- ✧ Vineyards, world-famous steak & traditional BBQ
- ✧ Tantalizing Tango
- ✧ Football & polo passion



BRAZIL – Land of Samba, Soccer & Joy



South American Tours do Brasil

Av. Nossa Senhora de Copacabana 1133/3rd floor,
22.070-011, Rio de Janeiro,
Brazil

Phone: +55 21 31 47 25 99

E-Mail: product.brazil@southamericantours.com

- ✧ Amazon rainforest & paradise-like islands
- ✧ Roaring waterfalls & endless dunes
- ✧ Colonial & African heritage
- ✧ The world's most famous Carnival
- ✧ Samba, football & Capoeira
- ✧ Caipirinha & BBQ



PERU – Land of the Inca



South American Tours de Peru

Calle Bolognesi 381,
Miraflores 18, Lima,
Peru

Phone: +51 14 46 77 99

E-Mail: product.peru@southamericantours.com

- ✦ 10.000 years of history and ancient cultures
- ✦ Pristine Amazon rainforest
- ✦ Majestic Andes & the Lost City of Machu Picchu
- ✦ Incan festivals & traditions
- ✦ Culinary delights
- ✦ Lake Titicaca & floating islands



CHILE – Land of Mysteries

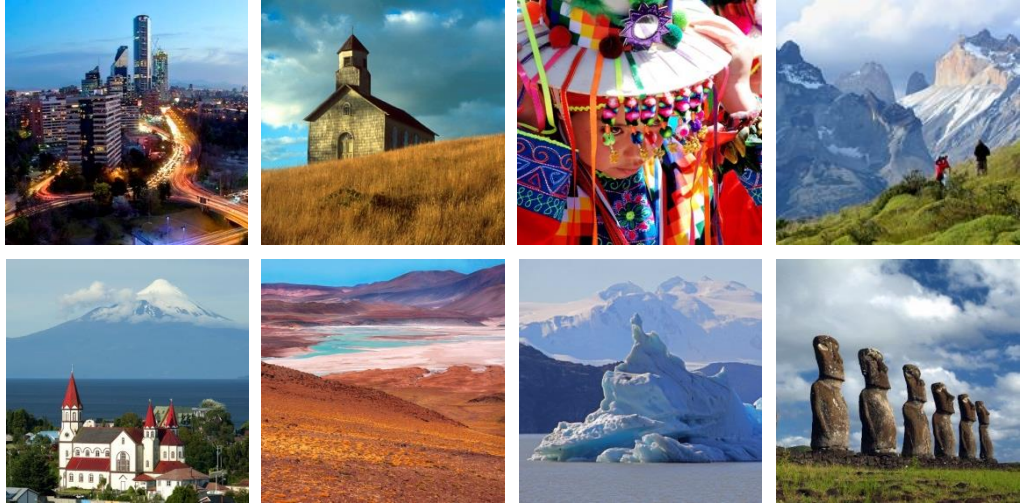


South American Tours de Chile

Padre Mariano 82, of. 803,
750 0026 Providencia, Santiago de Chile
Chile

Phone: +56 22 23 53 610

E-Mail: product.chile@southamericantours.com



- ✧ Traditional Mapuche and mystical Rapa Nui
- ✧ Star-bright skies in the north
- ✧ Majestic Andes & snow-capped volcanoes
- ✧ Deserts, lakes, fjords and glaciers
- ✧ Spectacular route through 17 national parks
- ✧ Rolling vineyards near Santiago & Valparaíso



ECUADOR – Colorful diversity



South American Tours de Ecuador

Whymper and Av. Francisco de Orellana no. 156
Edificio Sassari, Oficina 3B, Quito
Ecuador

Phone: +59 32 45 06 602

E-Mail: product.ecuador@southamericantours.com

- ✧ Middle of the world
- ✧ Andean villages along the Avenue of Volcanoes
- ✧ Hummingbirds and butterflies in the cloud forest
- ✧ Ancient cultures, colonial cities & colorful markets
- ✧ Heavenly pleasure of cocoa and coffee
- ✧ Unique wildlife Amazon & Galapagos Islands



COLOMBIA – Land of Salsa & Coffee



South American Tours de Colombia

Carrera 71C, No. 101-33, Apt. 303,
Bogotá
Colombia

Phone: +57 16 13 78 43

E-Mail: product.colombia@southamericantours.com

- ✦ Majestic mountains & volcanoes
- ✦ Dense jungles & romantic beaches
- ✦ Incredibly rich & exotic birdlife
- ✦ Fruitful Coffee Triangle
- ✦ Salsa dancing & festivals
- ✦ Arts, fashion & gold treasures in Bogotá



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URUGUAY – Tranquil Gaucho Land



South American Tours de Uruguay

Buenos Aires 618, Piso 2, Oficina 201,
11000 Montevideo,
Uruguay

Phone: +59 82 91 60 050

E-Mail: product.uruguay@southamericantours.com

- ✦ Sophisticated Montevideo
- ✦ Vast fields, cows & Gauchos
- ✦ Uruguayan congeniality & mate tea
- ✦ Indulgence, vine & olives
- ✦ Picturesque Colonia del Sacramento
- ✦ Endless sand dunes vs. hot springs



CONTACT US

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